



Scaling Commercial Truck Electrification

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Run on Less - "Best of the Best"

2017



Long Haul

7 Fleets
10.1 MPG

2019



Regional Haul

10 Fleets
8.3 MPG

2021



All BEVs

13 Fleets
EV Truck Pilots

2023



BEV Depots

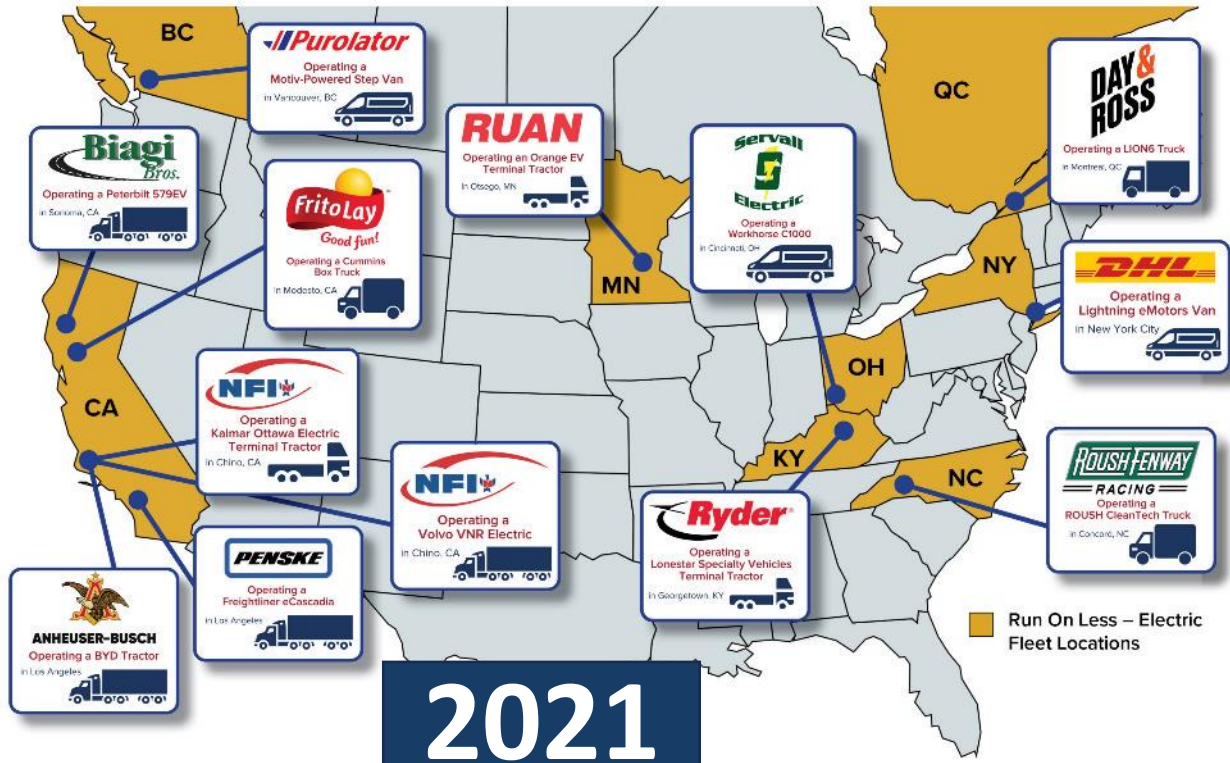
10 Depots
Infrastructure

2025



Long Haul

Alternative
Fuels

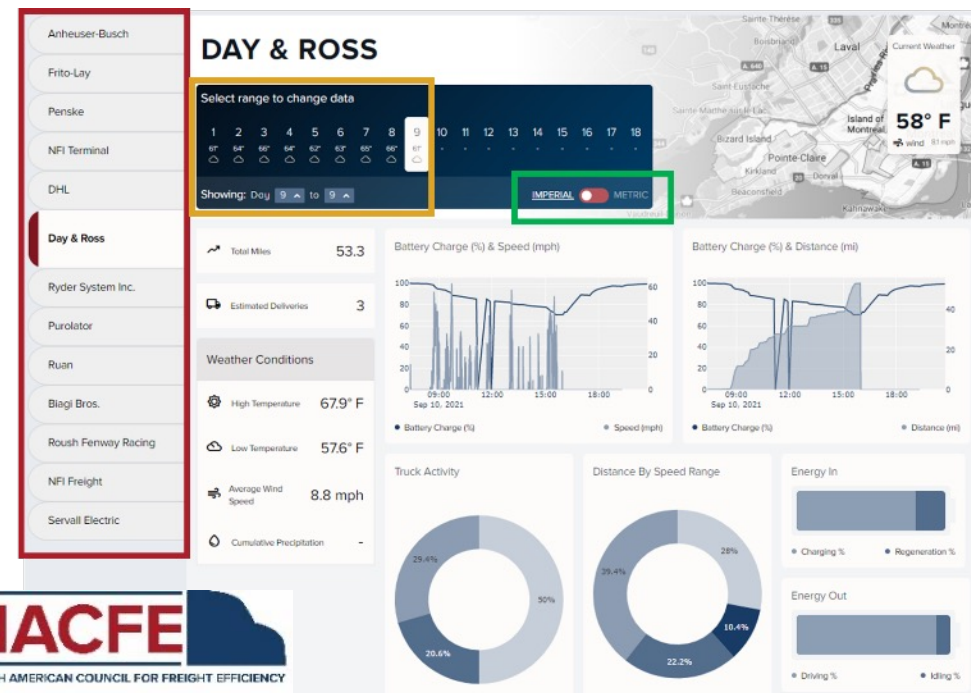


Real-World, Real-Time Case Studies

- For each fleet & OEM
- Fleet Interviews: Drivers & Leaders
- OEM Interviews & more



1. Select any of the 13 fleets
2. Select a day or range of days
3. Select Units of Measure
4. Use the data!



[Link](#)

Run on Less - Electric DEPOT 2023

- 10 fleet locations
- Each has at least 15 electric trucks
- Many had more
- Fleet videos
- Telematics data

All information at:
RunOnLess.com



Truck Models in Run on Less 2023

1. Vans & Step Vans
2. MD Trucks
3. Terminal Tractors
4. Tractor-Trailers



**RUN
ON LESS**
ELECTRIC DEPOT

NACFE
NORTH AMERICAN COUNCIL FOR FREIGHT EFFICIENCY

New RH Metrics

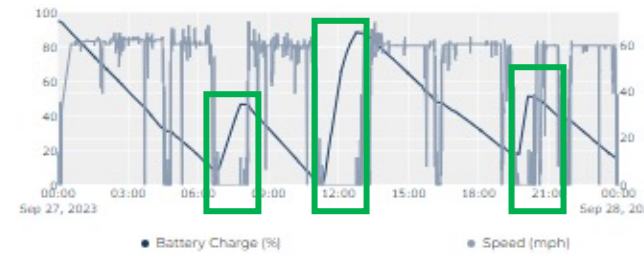
- Tesla Semi at Pepsi
- Sacramento CA depot
- 1076 miles (1,732 kilometers) in 24 hours
- 5 deliveries
- Three charging sessions
- Some regenerative braking
- Most of the day above 50 MPH = 80.5 KPH (55 MPH/88.5 KPH speed limit in California)



Total Miles **1076** Average Miles/Day **1076**

Estimated Deliveries **1** Average Deliveries/Day **1**

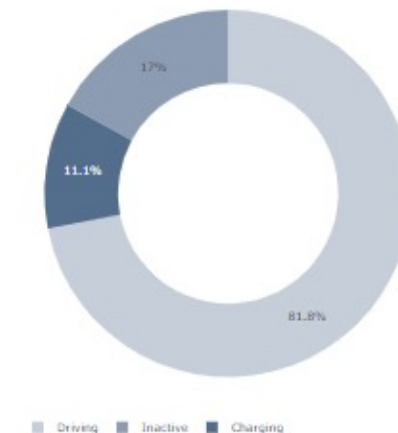
Battery Charge (%) & Speed (mph)



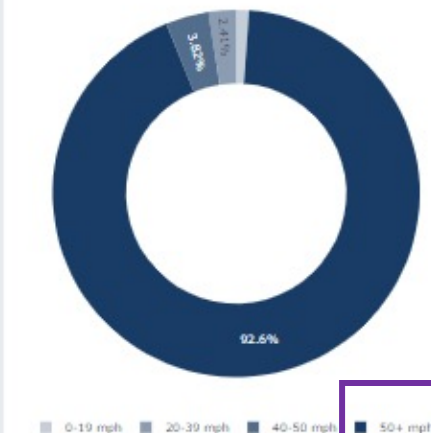
Battery Charge (%) & Distance (mi)



Truck Activity



Distance By Speed



Energy In



Energy Out



Run on Less –
Electric DEPOT:

SCALING BEVs

IN THE REAL WORLD



- New video:
<https://runonless.com/run-on-less-electric-depot-reports/>
- Final findings in executive summary, or full report format.
- Detailed analysis of 22 EV trucks at 10 fleets over three weeks.
- Initial and Final Findings.
- Contains new research including summaries of 30 current electric truck depots.

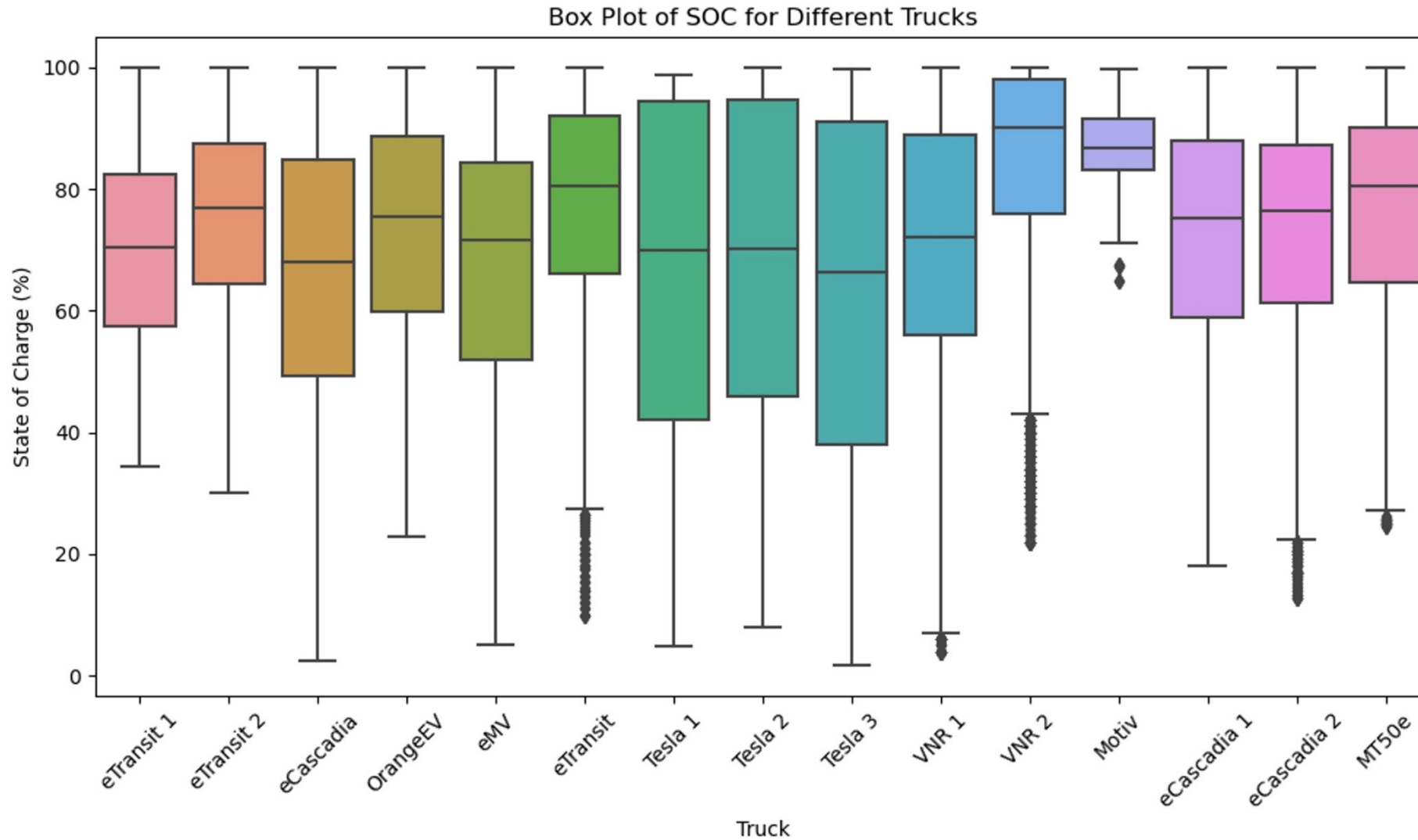
Electrical Consumption

Segment	Consumption at Meter (kWh/mi)
Class 2b/3	0.4 - 0.5
Class 6	1.3 - 1.5
Class 8 Terminal Tractor	2.5 - 4.0
Class 8 Day Cab	1.6 - 2.4

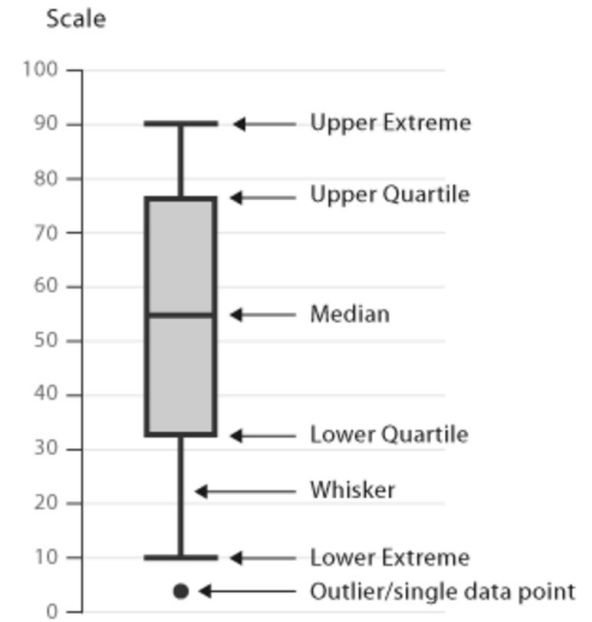
Assumptions:

1. truck in standard environmental conditions of 68°F at sea level with nominal wind conditions.
2. there will be energy losses at the charger and between the charger and the vehicle, and losses inside the vehicle.
3. at the meter numbers assume a level of regenerative braking energy recovery while driving as that definitely contributes to range.

State of Charge Ranges: Depots



KEY:



AMAZING!

Electric Vans, Trucks, and Heavy-Duty Tractors are **on the road today** and are performing well in many duty cycles.

INFRASTRUCTURE

both at the **depots** and strategically placed along **freight corridors** is needed



NOW!

PRIORITIES MUST BE ADJUSTED

OEMs should make cost and weight improvements

A PRIORITY



MORE REALISTIC DATA

on **ALL** key performance metrics is needed.



NACFE

[Free Report Download](#)



New Playing Field for Electrification

New

Utility Regulatory Commission

Design & Construction (EPC)

Utility

Rate Structures (TOU)

EVSE

Authority(s) Having Jurisdiction

Charge Management System

Truck OEM

Dealership

Fleet

Fleet Landlords

Existing

Body Builder or Trailer OEM

Key Suppliers

Complexity In Both Industries

Truck Fleets

Trucks
Tractors
Trailers

Drivers:
Company
Independent Contractors
Owner-Operators

Vehicles:
Owned
Leased

Facilities:
Owned
Leased

Dozens of
different
applications

Fuels: diesel, biodiesel, CNG,
LNG, LP, DME, electric,
hydrogen, renewable diesel,
RNG, RLP, hybrids & more

Utilities

Services:
Generation
Transmission
Distribution

Ownership:
Independent
Municipal
Cooperatives

Rate Structures:
Time Of Use
Demand Charges

Regulated
& Unregulated

Fuels: NG, coal, hydroelectric, solar,
wind, nuclear, and more

**“If you’ve seen
one ____,
you have only
seen one.”**





The “Messy Middle” in Long Haul Freight

- All trucks will be Class 8 heavy-duty tractors
- Focus on alternative fuels in long return-to base operations and long-haul over-the road using day cabs and/or sleepers
- Multiple solutions will be featured:
 - battery electric,
 - hydrogen fuel cells and engines,
 - renewable natural gas,
 - renewable and bio diesel,
 - hybrids and
 - energy efficiency features for all fuel types



Today building towards Tomorrow





CCS1



CCS2



NACS/Tesla



MCS or CharIN



[NACFE.org](https://www.nacfe.org)



[RunOnLess.com](https://www.runonless.com)

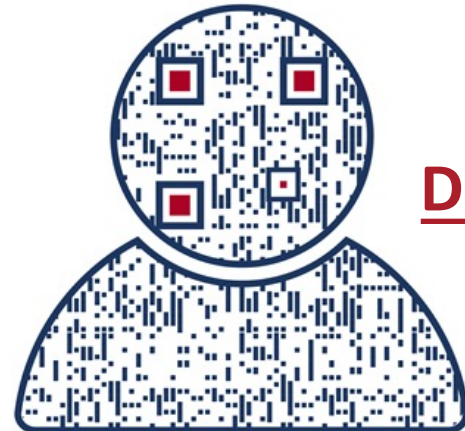
**Let's Stay Connected...
...and Charged Up!**

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